

## **Historic, Archive Document**

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6237

**VINCENT**  
ESTABLISHED 1871  
GROWERS  
WHITE MARSH  
MARYLAND

**SPECIAL  
TRADE BULLETIN  
AND PRICE LIST**

**VINCENT**  
ESTABLISHED 1871  
GROWERS  
WHITE MARSH  
MARYLAND

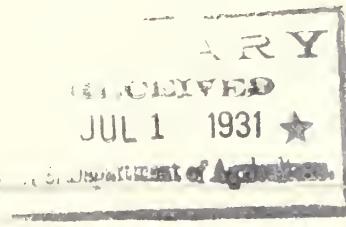
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**Wholesale Price List**

**May 1931**

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**Special Bulletin**



An unusually brisk demand is evident at this time, indicating a definite pick-up in retail buying. This should serve as a warning. We have met these increasing demands because we did not reduce our planting; however, it will be impossible for us to absolutely promise delivery on late orders.

We suggest that you check over your stock against this May price list as a reminder against items that have been overlooked either in growing or ordering.

Pompon Chrysanthemumis, Coleus, Dusty Miller and Salvia are in popular demand again judging by the orders received here. Other "best sellers" include Fuchsias (Irwin's Giant Pink), Alternantheras, Vinca Variegata, English Ivy, Lemon Verbenas and Cannas. Demand for Lantanas is VERY strong.

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Be prepared! Avoid disappointment to both yourself and your customers. Get your order in now. There is a convenient order form on page 3 and a postage paid envelope enclosed.

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**R. VINCENT, Jr. & SONS COMPANY**  
ESTABLISHED 1871

**GROWERS TO THE TRADE**

**White Marsh**

Long Distance Telephone  
Chase 12-F-4—Baltimore Exchange

**Maryland**

**ABUTILON**

Eclipse—Mottled green and yellow.	per doz. per 100
Savitz—Variegated white and green.	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**ACHYRANTHERAS**

Besterii Mosiaca—Light yellow, mottled red.	
Blardi—Purple Crimson.	
Gibsonii—Light yellow.	
Lindenii—Dark purple.	
McNally—Broad leaves, streaked yellow.	
2-inch.....	\$4.00
3-inch.....	7.00

**AGERATUM FRASERII—Dwarf Blue**

2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**ALTERNANTHERAS**

Aurea Nana—Yellow compact.	
Jewell—Rich Carmine.	
Versicolor—Crimson, chocolate.	
Brilliantissima—Bright red.	
Seyboldii—Yellow.	
Carroll Park Bedder—Light red.	
2-inch.....	\$ .75 \$4.00
	\$37.50 per 1000

**BEGONIAS**

Luminosa—Christmas Red, dark red.	per 100
2-inch.....	\$4.00
3-inch.....	7.50
Prima Donna—Carmine rose, good for winter flowering	
2-inch.....	4.00
3-inch.....	7.50

**CIGAR PLANTS—*Cuphea Platycerata***

per doz. per 100	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**COLEUS—Standard Varieties**

Bob Roy—Pinkish red, crinkled edges.	
Brilliance—Combination of yellow, pink and red.	
Crimson King—Bright carmine red.	
Dazzling Gem—Fancy pot plant.	
Duneris—Various shades of crimson.	
Eldorado—Old gold.	
Golden Bedder—Standard golden yellow.	
Harding—A wonderful combination of bright colors.	
Lord Palmerston—Dark maroon with dark crimson ribs.	
Queen Victoria—Cardinal red.	
Salvador—A combination of yellow, green and chocolate.	
Sensation—Dark crimson maroon.	
Sun Ray—Crimson center, green and yellow edges.	
Trailing Queen—Combination of green, gold and pink.	
Verchaffeltii—The standard crimson variety.	
Yellow Trailing Queen—Yellow bordered with olive green.	
per doz. per 100	
2-inch.....	\$ .75 \$4.00
	\$37.50 per 1000.
3-inch.....	1.00 7.00
	\$67.50 per 1000.

**DUSTY MILLER**

Dusty Miller— <i>Senecio Argenteus</i> , silver foliage.	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**FUCHSIAS**

Alphand—Large double, lilac mauve corolla, tube fuchsia red.	
Black Prince—Single, purple striped with red, red sepals.	
Elm City—Calyx of cochinchin red, large single, corolla of deepest red.	
Graff Witte—Red corolla, red sepals.	
Gloria de Narcellane—Large double, white corolla, sepals red.	
Julius LeJeune—Plum streaked rose.	
Marinke—Red flowered, tall grower.	
Mad. Fourte—Tube and sepals flesh pink, corolla deep rose.	
Speciosa—Single pink.	per doz. per 100
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**FUCHSIAS—IRWIN'S GIANT PINK**

This is fast becoming a great favorite on account of its most pleasing habits, being early and free blooming dwarf, but robust growers, large double flower, the corolla being cameo pink, heavy veined; pale rose purple or with spinal red sepals.	per 100
2-inch.....	\$5.00
3-inch.....	8.00

**FUCHSIAS—PRIDE OF ORION**

A recent introduction of special merit. Extremely double and very large, tube pink with pure white corolla. Strongly recommended as a Mother's Day plant.	per doz. per 100
2-inch.....	\$1.50 \$10.00
3-inch.....	2.00 15.00

**GERANIUMS**

2-inch.....	per 100 per 100
3-inch.....	\$4.00 \$7.00
Abbie Schaffer—Soft crimson .....	
Alliance—One of the best hybrids between an ivy and a zonal, delicate lilac rose, upper petals blotched crimson	
Alphonse Ricard—Bright vermillion scarlet	4.50 7.50
Beaute Poitevine—Lively light salmon	4.50 7.50
Bertha de Presilly—Silver Rose .....	4.00 7.00
Edmond Blane—Bright scarlet cerise....	4.00 7.00
E. H. Trego—Dazzling scarlet .....	4.00 7.00
Gen. Grant—Orange scarlet .....	4.00
Jean Viadu—A clear shade of mauve rose .....	4.50 7.50

**GERANIUMS—Continued**

La Favorite—Pure white .....	\$4.00	\$7.00
John Doyle—Soft crimson red .....	4.00	7.00
Marquin de Castellane—Soft crimson, varying to tomato red .....	4.50	7.50
Mad. Landry—A brilliant shade of apricot .....	4.00	7.00
Mad. Recamier—Pure white .....	4.00	7.00
Mrs. E. G. Hill—Single, light salmon pink .....	4.00	7.00
Mrs. Lawrence—An artistic shade of satiny salmon pink .....	4.00	7.00
S. A. Nutt—The standard red Geranium .....	4.00	7.00
Scarlet Bedder—Bright scarlet .....	4.00	

**SCENTED GERANIUMS**

Balm, Lemon, Oak Leaved, Capitatum, Nutmeg, Rose, Dr. Livingston, etc.	per 100
2-inch.....	\$4.00
3-inch.....	7.00

HARDY ENGLISH IVY	per doz. per 100
2-inch.....	\$ .75 \$4.00
	\$37.50 per 1000.
3-inch.....	1.00 7.00
	\$67.50 per 1000.

**HELIOTROPE**

Madam Brant—Dwarf grower, large truss.	
Chieftain—The old fashion sweet scented variety.	

per 100	
2-inch.....	\$4.00
3-inch.....	7.00
Royal Fragrance—Large truss, dark purple, sweet scented, strong, robust grower.	
per doz. per 100	
2-inch.....	\$1.00 \$6.00
3-inch.....	1.50 10.00

**LANTANAS**

A. Cook—Orange and rose.	
A. Clavean—Primrose pink.	
Aurora—Tall, orange and coppery red.	
Craggi—Orange, scarlet.	
Delicatissima—Weeping, lilac lavender.	
E. Bayard—Bright orange, red and yellow.	
Harkett Perfection—Light pink and yellow.	
Helvia—Pale canary.	
Isolando—Rich orange turning to red.	
Juan D'Or—Bright sulphur, shading to a deep rose pink.	
Leo Dex—Orange scarlet, changes to dark maroon.	
Lyre—Pure white.	
Melissopilia—Sulphur yellow, tinged pink.	
Mer Jaune—Golden yellow.	
Protee—Old rose and golden yellow.	
Radiation—Orange and red.	
Tethys—Sulphur yellow.	
per doz. per 100	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**LEMON VERBENAS**

Aloysia Citrodora	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**MOONVINES**

Noctiflora—The standard white moonvine.	
Leari (Blue Dawn Flower)—The blue moonflower.	

per 100	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**PARLOR IVY**

Senecio Scandens, Summer or German Ivy.	per doz. per 100
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**PETUNIAS**

Rose of Heaven—Brilliant Rose Pink.	per 100
2-inch.....	\$4.00
3-inch.....	7.00

**PERISTROPHE, *Angustifolia***

A handsome spreading branching plant, yellow and green variegated, suitable for vases and baskets, covered in the spring with small violet flowers.	per doz. per 100
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**SALVIA**

Bonfire and American—Cutting propagated, will bloom early.	per doz. per 100
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**ST. AUGUSTINE GRASS**

per doz. per 100	
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**SWANSONIA**

Swansonia produces sprays of small white flowers resembling Sweet Peas.	per doz. per 100
2-inch.....	\$ .75 \$4.00
3-inch.....	1.00 7.00

**TRADESCANTIA**

The Wandering Jew. Four varieties.	per doz. per 100
2-inch.....	\$ .75 \$4.00

**VINCA VARIEGATE**

We have an excellent stock of pot grown plants.	per doz. per 100
2-inch.....	\$ .75 \$4.00
	\$37.50 per 1000.
3-inch.....	1.00 7.00
	\$67.50 per 1000.

**CANNAS**

Three-inch pot plants. Three-inch pot Cannas have been a specialty with us for quite a number of years. This season we are preparing to greatly increase our stock, but at the same time, would suggest an early order and an early shipment if possible.

per doz. per 100

Alamania—Large yellow, robust growers .....	\$1.00 \$6.50
Austria—Large yellow flowers, splotched red, tall robust growers .....	1.00 6.50
Charles Henderson—Good red redder with green foliage .....	1.00 6.

DAHLIA PLANTS

2-inch pot plants for delivery from May 1st to June 21st.

For description see our general catalog.

	per doz.	per 100
Attraction	\$1.50	\$8.00
Barbara Redfern	2.00	10.00
Countess of Lonsdale	1.00	5.00
D. M. Moore	2.00	10.00
Edward M. Parrish	1.00	5.00
Fordhook Victory	4.00	20.00
Garden Glow	2.00	10.00
George, Jr.	4.00	20.00
Jean Kerr	1.50	8.00
Jerseys Beauty	2.00	10.00
Joppa	1.00	5.00
Marguerite Bouchon	1.00	5.00
Mrs. Bridgeton	4.00	20.00
Mrs. H. C. Dresselhuys	2.00	10.00
Mrs. I. De Ver Warnaar	2.00	10.00
Myra Valentine	4.00	20.00
Patrick O'Mara	1.50	8.00
Queen Geneveva	2.00	10.00
Queen of the Garden Beautiful	8.00	40.00
Roman Eagle	2.00	10.00
Susan Peck McAneey	12.00	60.00
The Red Planet	2.00	10.00

## ORDER BLANK

R. VINCENT, JR. & SONS COMPANY  
WHITE MARSH, MARYLAND

Please ship us the stock listed below for which we enclose

our { Money Order } for \$

Name \_\_\_\_\_

### Address

**City** \_\_\_\_\_ **State** \_\_\_\_\_

### Shipping instructions

(See reverse side for trade terms)

	per doz.	per 100		per doz.	per 100
Aberdeen	\$1.00	\$5.00	Maryland	\$1.00	\$5.00
A. C. Ide	1.00	5.00	Maurice Revoir	1.00	5.00
Admiral Dot	1.00	5.00	Merritt	2.00	10.00
Alewine	1.00	5.00	Miss Minnie McCullough	1.00	5.00
Allie Mourey	1.00	5.00	Mrs. Carl Salbach	1.00	5.00
Alice Whittier	4.00	20.00	Mutual Friend	1.00	5.00
Ambassador	4.00	20.00	Norton	1.00	5.00
Amber Queen	1.00	5.00	Paul Bonyon	1.00	5.00
Ami Barillet	1.00	5.00	Prairie Fire	1.00	5.00
Baltimore	1.00	5.00	Pride of California	1.00	5.00
Big Chief	1.00	5.00	Queen of Yellow	1.00	5.00
Caumset Chief	1.00	5.00	Queen Wilhelmina	1.00	5.00
Chas. Lanier	1.00	5.00	Quota	2.00	10.00
Crimson Queen	1.00	5.00	Romney	2.00	10.00
Diemont von Bijstein	1.00	5.00	Rose Pink Century	1.00	5.00
D. Tevis	1.00	5.00	Rotarian	2.00	10.00
Eden	1.00	5.00	Sanhicans Blue Bird	4.00	20.00
Enid	1.00	5.00	Scarlet Lady	2.00	10.00
Fringed 20th Century	1.00	5.00	Scarlet Century	1.00	5.00
Golden West	1.00	5.00	Seedling No. 37	1.00	5.00
Hortulanus Fiet	1.00	5.00	Sensation	1.00	5.00
Hollywood	1.00	5.00	Souve Mme Moreau	1.00	5.00
Indian Chief	1.00	5.00	Sioux	2.00	10.00
Insulinda	1.00	5.00	Snowclad	1.00	5.00
Jack's Discovery	1.00	5.00	Snowflake	2.00	10.00
Jane Cowl	4.00	20.00	Standard Bearer	1.00	5.00
Joan of Arc	2.00	10.00	St. George	1.00	5.00
Judge Duncan	2.00	10.00	Sycamore	2.00	10.00
Judge Marean	2.00	10.00	The Emperor	2.00	10.00
Kiwanis	2.00	10.00	The Prince	2.00	10.00
Kohinoor	2.00	10.00	The U. S. A.	3.00	15.00
Koloros	2.00	10.00	Valentine	1.00	5.00
Lady Thornton	2.00	10.00	Vallita Velasco	4.00	20.00
Lawine	1.00	5.00	Warren G. Harding	1.50	8.00
Le Grand Manitou	1.00	5.00	Warren S. Seipp	2.00	10.00
Lenore	1.00	5.00	Winfield Slocombe	2.00	10.00
Little Beauty	1.00	5.00	Woden	1.00	5.00
Little May	1.00	5.00	Wolfgang von Goethe	1.00	5.00
Mars	2.00	10.00	Zebra	1.00	5.00

# TRADE TERMS

## PLEASE READ BEFORE ORDERING

ISSUED MONTHLY—Always refer to the price list for the current month, as this list cancels all previous quotations and is made on a strictly CASH BASIS.

## SAFE ARRIVAL GUARANTEED

NOT LESS THAN SIX OF ANY VARIETY AT DOZEN RATES AND TWENTY-FIVE AT HUNDRED RATES. No charge made for packing or delivering to Express Company on orders of \$1.00 or more. A packing charge of 25 cents will be made on all orders less than \$1.00. All goods travel at customer's risk, and any claim for damage should be made to the Express Company upon receipt of goods.

## CASH WITH ORDER

These prices are made on a strictly "CASH WITH ORDER" basis, regardless of the responsibility of the customer. We will however, allow 3% cash with order, 2% 10 days—all bills due net 30 days.

## NON-WARRANTY

We wish it to be distinctly understood that while we take every precaution to have all plants and bulbs true to name, we give no warranty, express or implied, as to description, quality, productiveness, or any other matter, of any of the plants or bulbs we send out, and will not in any way be responsible for the crop. Every order we receive will be executed on these conditions only, and they must be accepted by the customer when ordering.

## PACKING CHARGES

Please note that we make no charge for packing orders for more than \$1.00. On orders for \$1.00 or less, a packing charge of 25 cents is made. To the customer who comes after plants bringing his own trays, we will allow a liberal discount for packing charge.

## JAPANESE BEETLE QUARANTINE

While we are in the Japanese Beetle zone, it does not interfere with our shipping. Several intensive inspections have failed to discover any beetles within six miles of our place. All shipments are accompanied by a certificate.

Our stock is in splendid shape. We would call particular attention to our stock of pot grown Vinca Variegata. We never had a finer stock or a better variegated strain.

## FLORIDA PERMIT NOTE

We have a permit from the Florida Plant Board to ship our stock into Florida.

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## R. VINCENT, JR. & SONS COMPANY

### GROWERS TO THE TRADE

Long Distance Telephone  
Chase 12-F-4—Baltimore Exchange

WHITE MARSH

MARYLAND